

Keeper's Corner LLC

"News"

September 2020

**"Antiques are always Collectibles, but Collectibles are not always Antiques!"**

**The Top Twelve Sales for August (before discounts):**

<b>#1----\$3753.88</b>	<b>#5----\$1688.10</b>	<b>#9----\$1170.73</b>
<b>#2----\$2042.55</b>	<b>#6----\$1554.27</b>	<b>#10---\$1133.30</b>
<b>#3----\$1862.00</b>	<b>#7----\$1417.00</b>	<b>#11---\$973.00</b>
<b>#4----\$1727.60</b>	<b>#8----\$1405.00</b>	<b>#12---\$748.98</b>

**Sales for the month of August were \$28,983.21. We are up over August of 2019. Sales are staying extraordinarily strong since we reopened.**

We have six new vendors over the past two months and at least one more setting up in the next month. If you see someone working in their space you do not know, say "hello" and introduce your-self! We do have a great family/community here at Keepers and it shows! Our customers remark often about the great atmosphere in the store.

I love hearing the customers talk about your booths and the store! They are pleased with the store arrangement, the items you bring in to sell, the large variety in the store and of course the great pricing! Please keep up the good work and know that customers love it here!

We will be participating in Small Business Saturday again this year. I will do some advertising for it, and the store will participate in the local Small Business Saturday ads if they are offered. I sincerely hope that ALL of you will be willing to put a "percentage off" sale in your booth for the day. We have had good sales on Small Business Saturday, and I see no reason for it to not be the same this year even with COVID-19. As far as I know, the Chamber of Commerce is planning on holding the Sip and Shop again this year. We always have great sales from that event. The store gives the shoppers a discount coupon that does not affect your sales. It would be great if you as individual vendors could offer a discount in your booths as well.

Thank you to all of you that are willing to support the store and wear masks or face coverings. If you have issues with wearing a mask, I will make arrangements to meet you at the store before business hours on a day that I work so you can service your booth.

**We have several new and newer vendors, so here are a few reminders for all of us dealing with contractual items:**

- **Please remember... \*\*\*Sales tags\*\*\* Vendor number on TOP, brief description of item and Price on the BOTTOM!! \*\*\*THANK YOU\*\*\*\***
- **When you vacate a booth, it is your responsibility to vacuum and dust it. It is also your responsibility to keep your booth clean, safe and in a condition that allows complete access to customers and staff**
- **Please do not ask staff to stay late or to let you come in on a Sunday for you to re-merchandise your space**
- **Rent is due on the 1<sup>st</sup> payable until the 10<sup>th</sup> and late with a \$10 late fee on the 11<sup>th</sup>**
- **Please keep your items within your booth parameters. When items are outside your booth, they become a tripping hazard and can easily be damaged by the furniture cart**

***Great vendors and great customers...what a winning combination...***